

March 20, 2012 Telecom 0900

USPS Briefing West Sacramento Staff and guests

Attendees: All USPS Management Operational staff or their designee

Representing NAPS – Ralph Petty (USPS/Marketing & NAPS), Susan Wycoff, NAPS, Debbie Baker, NAPS and Marilyn Walton, NAPS

Opening statement: Stockton and Redding has been approved to Consolidate into West Sacramento once the moratorium is lifted in May. The commute distance from Stockton to West Sacramento, 59 miles, commute distance from Redding to West SAC 169 miles.

Proposal to change Service Standards will not change service for Express Mail, Priority and other premium Services. BMEU and retail operations hours will not be immediately impacted. Discounts to mailers will not change.

Outgoing operations will start 0800 to 1200noon. Incoming operations will start 1200 noon to 0400. West SAC will be hubbing mail to Stockton and Redding, there will be several other HUBS to help transport mail as well as gather Collection Mail.

Any future changes will adhere to the 120 day notice prior to any major changes.

- Planning actions will be critical during moratorium there is continued planning occurring, involving equipment, transportation etc.
- There will be changes in ALL plants not just the consolidated plants. This is due to Network changes which will have to occur nationwide.
- The plans are ready to move forward after May 15th
- USPS will move forward with changes after May 15th but will halt changes in late August. The fall mailing season and Political mail will be worked.
- The changes to Network operations will resume in January 2013
- These changes must occur (USPS) due to reduce infrastructure and Reduce Volume.

Questions:

Susan Wycoff – How many vacant EAS will be impacted and will they all have landing spots?

Response: The amount of vacancies is fluid the number keeps moving base on attrition. Currently there are 97 EAS vacancies which the District has not been allowed to post. HR (Lance) stated there is a request in the Area for approval on 36 EAS postings. The area is waiting on craft changes before a decision is made.

Question: Debbie Baker, If there is a VERA will it be presented prior to new postings so that EAS can make a reasonable decision on whether they should consider taking an early out or retiring?

USPS response: There are proposal s to offer VERA's but nothing is firm, however it will most likely occur before EAS jobs are posted. Once an offer is made then HR will be able to determine what positions will be available for posting. Not time for this occur as of today.

USPS comment – All plans will be based on Network Optimization - All plans will be going forward per USPS HQ

Financial Update – Karen Adachi for M. Johnson

- Work hours year to date F1 73,000 hours over plan, OT 6.2% POT over plan but improving
- Sick leave (F-1) 4.92%
- F-2 OT 9% over plan
- POT 536 hours
- Sick leave 5%
- F-4 7.3% OT, 11,000 POT, Sick Leave 4.85%, 85,000 work hours over plan
- TOE over 5 million , 1.5 % over plan

Marketing - Ralph Petty –

- Sacramento currently # 1 in Pacific Area
- Mystery Shopper and WTIL currently 95%
- Reach Out Revenue 3.9% above plan
- Business Connect and Customer Connect 1 million 20,000 Good
- Rural reach
- Currently conducting Sales Training – Ideal Customer Experience for Craft and EAS – Good Feedback

MOPS Rick

- JRAP 45 offices reviewed 5 routes put back in out of all taken out
- Rural adjustments 34 routes taken out
- Spring Inspection there will be 689 routes review There is a mandate to perform this review on all FSS site per agreement

HR Tanya King (for Mark)

- Food drive will occur again this year in May. This is a very important effort and very helpful to local food banks. This is the 20th year of the NALC Food drive.

Meeting ended @10:40a.m

Marilyn Walton